Our Lady of Victory Hospital Type:

1120 Pine St Con

Control: Other Not for Profit Fiscal Year: 10/01/01 to 09/30/02

GMS Critical Access Hospital

County: Chippewa

Analysis Area: West Central (5A)

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Stanley, WI 54768-0220 Fiscal Year: 10/01/01 to 09/30/02 Volume Group: 1 (715) 644-5571

Selected Utilization Statistics			All GMS		Analysis Area		Volume Group		FY 2002 vs. 2001	
	FY 2002	Hospi Value	tals Ratio	5   Value	A Ratio	7 Value	l Ratio	   FY 2001	Ratio	
Occupancy Rate (%)				l				!		
Adult medical-surgical	33.4%	57.4%	0.58	40.7%	0.82	15.9%	2.10	40.9%	0.82	
Obstetrics	. %	39.6%	•	25.7%	•	5.7%	•	١ . %	•	
Pediatrics	. %	48.0%	•	19.5%		20.4%		4.9%		
Total hospital	19.8%	55.9%	0.35	40.7%	0.49	31.3%	0.63	20.6%	0.96	
Average Census (Patients)				l				1		
Adult medical-surgical	4.3	30.4	0.14	14.0	0.31	2.1	2.04	4.5	0.96	
Obstetrics	0.0	3.9	0.00	1.5	0.00	0.0	0.00	0.0	•	
Pediatrics	0.0	1.8	0.00	0.1	0.00	0.5	0.00	0.1	0.00	
Total hospital	4.9	55.4	0.09	21.3	0.23	9.1	0.54	5.1	0.96	
Average Length of Stay (Days)	1			1				1		
Adult medical-surgical	2.8	3.9	0.72	3.2	0.88	3.1	0.92	2.9	0.97	
Obstetrics	. 1	2.4	•	2.3		2.1		1 .		
Pediatrics	. 1	2.4		2.1		1.7		2.1		
Total hospital	3.0	4.3	0.70	3.3	0.91	6.6	0.46	3.0	1.00	
Surgical Operations	1			l				1		
Inpatient	65	1,424	0.05	546	0.12	36	1.80	74	0.88	
Outpatient	392	3,187	0.12	1,316	0.30	152	2.58	377	1.04	
Inpatient as % of all surgeries	14.2%	30.9%	0.46	29.3%	0.49	19.2%	0.74	16.4%	0.87	
Outpatient Visits	1			Ì				1		
Non-emergency visits	18,298	75,046	0.24	34,358	0.53	8,386	2.18	21,598	0.85	
Emergency visits	4,805 j	14,086	0.34	,   6,829	0.70	1,720	2.79	1,678	2.86	
Full-time Equivalents (FTEs)	i	,		, 		,		Ì		
Administrators	0.0 i	14.8	0.00	9.4	0.00	3.4	0.00	i 0.0		
Nurses, licensed	26.7	160.1	0.17		0.39	19.7	1.36	1 19.7	1.36	
Ancillary nursing personnel	4.3	54.3	0.08	29.3	0.15	8.1	0.54	1.5	2.98	
All other personnel	60.6 i	384.2	0.16	155.7	0.39	38.0	1.59	61.6	0.98	
Total FTEs	91.6	613.5	0.15	263.3	0.35	69.2	1.32	82.7	1.11	
FTEs per 100 Patient Census (Adjusted)	1			. = I				i	<del>-</del>	
Administrators	0.0 i	14.6	0.00	l 20.7	0.00	36.0	0.00	0.0		
Nurses, licensed	224.4	157.9	1.42	151.1	1.49	207.7	1.08	161.9	1.39	
Ancillary nursing personnel	36.3	53.6	0.68	64.1	0.57	85.0	0.43	1 11.9	3.04	
All other personnel	508.4	378.9	1.34	•	1.49	400.4	1.27	1 506.5	1.00	
Total FTEs	769.1	605.0	1.27	•	1.33	729.0	1.05	1 680.3	1.13	

Total Hospital: Contract with: Medicare-certified Swing Beds: Newborn Nursery: Beds set up and staffed 25 Beds set up and staffed Bassinets Health maintenance 4 Discharges 692 organization (HMO) No Discharges 92 Total births Inpatient days Preferred Provider Inpatient days Newborn days 1,806 1,228 organization (PPO) Yes

## Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 09/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical:							
Adult medical-surgical, acute	1	13	559	1,586	33.4%	4.3	2.8
Orthopedic	2	0	0	0	. %	0.0	
Rehab. and physical medicine	5	0	0	0	. %	0.0	•
Hospice	5	0	0	0	. %	0.0	•
Acute long term care	5	0	0	0	. %	0.0	•
Other acute	5	0	0	0	. %	0.0	•
Pediatric, acute	2	0	0	0	. %	0.0	•
Obstetrics	5	0	0	0	. %	0.0	•
Psychiatric	5	0	0	0	. %	0.0	•
Alcoholism/chemical dependency ICU/CCU:	5	0	0	0	. %	0.0	•
Medical-surgical intensive care	2	0	0	0	. %	0.0	•
Cardiac intensive care	2	0	0	0	. %	0.0	
Pediatric intensive care	5	0	0	0	. %	0.0	
Burn care	5	0	0	0	. %	0.0	
Mixed intensive care	1	2	38	146	20.0%	0.4	3.8
Step-down (special care)	5	0	0	0	. %	0.0	•
Neonatal intensive/intermediate car	re 5	0	0	0	. %	0.0	•
Other intensive care	5	0	0	0	. %	0.0	•
Subacute care	5	0	0	0	. %	0.0	•
Other inpatient	2	10	3	74	2.0%	0.2	24.7

Note: data should be used only in rows; do not summarize columns.

<sup>\*\*</sup> Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time		Number ne FTE
Administrators/asst. administrators	 s 0	0	0.0	Radiological services personnel	 5	0	5.0
Physicians and dentists	0	0	0.0	Occupational therapists	1	2	1.5
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	0	0.0
Registered nurses	20	5	23.7	Physical therapists	2	0	2.0
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	0	3	0.8
Licensed practical nurses	3	0	3.0	Recreational therapists	0	0	0.0
Ancillary nursing personnel	4	1	4.3	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	1	0	1.0
Nurse Practitioners	0	0	0.0	All other health professionals	7	0	7.0
Medical records personnel	1	5	2.5	All other personnel	23	10	27.8
Pharmacy personnel	6	2	7.0				
Clinical laboratory personnel	5	1	6.0	TOTAL	78	29	91.6

<sup>\* 1=</sup>Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

Our Lady of Victory Hospital Stanley

Stanley											
Income Sta				Assets					und Balances		
Gross patient revenue	\$13,042,000			quivalents		67,000	Current liabilities		\$1,826,000		
Net patient revenue 8,785,000 Other			atient rec		•	40,000	Long-term debt		7,010,000		
			receivabl			49,000	Other liabiliti	es		0	
		Land,	bldgs and equip: Net		•	98,000	Subtotal		8	8,836,000	
Total revenue	8,843,000	Other	r assets		34	44,000					
Less expenses	8,578,000						Unrestricted fu			2,738,000	
Nonoperating gains/loss	•	Total	Assets		\$6,09	98,000	Total liabiliti	es & fund	balance \$6		
Net Income	\$341,000						Restricted fund			\$2,000	
			All	GMS   itals	Analysis		Volume	Group	FY 2002 v		
Selected Financial Stati	stics	FY 2002	-	Ratio	Value	Ratio		Ratio	FY 2001	Ratio	
Gross Rev as % Total Gro	ss Patient Revenue	1		1					ı		
	\$7,336,000]	56.2%		1.35	43.8%	1.28	58.9%	0.96	1   58.9%	0.96	
Medical Assistance [		9.7%		1.08	7.8%	1.24	10.1%	0.96	8.1%	1.19	
_	\$3,937,000]	30.2%		0.70	42.3%	0.71	26.7%	1.13	1 28.9%	1.05	
All other [	· · · · · · · · · · · · · · · · · · ·	3.9%1		0.63	6.1%	0.63	4.3%	0.89	1 4.1%	0.94	
Deductions as % of Total	. , -	•		1	2.20	0.05	2.50	2.05	i		
	\$3,003,000]	23.0%		0.97	23.2%	0.99	26.7%	0.86	28.4%	0.81	
Medical Assistance [		4.6%		0.78	4.9%	0.94	4.6%	1.01	4.1%	1.13	
	\$388,000]	3.0%		0.32	6.5%	0.46	4.5%	0.67	1 2.4%	1.23	
Charity care [		1.9%		1.55	0.8%	2.32	0.5%	3.80	1 1.7%	1.10	
All other [		0.1%		0.10	1.0%	0.13	0.4%	0.31	0.0%		
_	\$4,257,000]	32.6%		0.78	36.4%	0.90		0.89	36.7%	0.89	
Other Revenue and Net Ga		i		i					İ		
Other revenue as % of		0.7%	5.1%	0.13	3.2%	0.20	2.8%	0.23	0.8%	0.84	
Net gains/losses as %		22.3%		4.21	5.8%	3.85	4.7%	4.78	81.3%	0.27	
Expenses as % of Total E		i		i					1		
Salary/fringe benefit[	-	56.1%	47.8%	1.17	52.1%	1.08	51.3%	1.09	55.0%	1.02	
Supplies and services[	\$2,794,000]	32.6%	40.5%	0.80	36.4%	0.89	38.7%	0.84	36.1%	0.90	
Capital component [		8.7%	8.7%	1.00	8.1%	1.08	7.3%	1.19	6.2%	1.41	
Bad debt [	\$223,000]	2.6%	3.0%	0.87	3.4%	0.76	2.6%	0.99	1 2.8%	0.93	
Fiscal Statistics	•	i		i					1		
Operating margin		3.0%	6.1%	0.50	9.2%	0.33	4.5%	0.66	0.2%	19.58	
Total hospital profit	margin	3.8%	6.4%	0.60	9.7%	0.39	4.7%	0.81	0.8%	4.71	
Return on equity		-12.5%	10.0%	-1.24	12.2%	-1.02	28.0%	#	-16.2%	0.77	
Current ratio		1.2	2.5	0.49	3.0	0.42	1.5	0.81	1.4	0.88	
Days in net patient ac	counts receivable	59.8	57.8	1.03	61.1	0.98	60.9	0.98	1 .	•	
Average payment period		83.1	52.6	1.58	48.8	1.70	66.6	1.25	61.8	1.35	
Equity financing		-44.9%	56.2%	#	65.6%	68	26.3%	#	<b>  −6.7</b> %	6.75	
Long-term debt to equi	ty ratio	-2.6	0.5	-5.39	0.3	-7.84	1.4	-1.79	-13	0.20	
Times interest earned		3.0	5.0	0.60	9.2	0.33	5.7	0.52	1.4	2.21	
Total asset turnover		1.5	0.9	1.65	0.8	1.77	1.5	0.94	1.3	1.10	
Average age of plant:	years	11.7	9.5	1.23	9.3	1.26	11.4	1.03	19.8	0.59	
Increase (decrease) to	tal net patient rev	. %	. %	. 1	. %		. %		5.0%	•	
Output gross rev (% of	total gross pt. re	v) 60.2%		1.36	53.4%	1.13	32.5%	1.85	58.9%	1.02	
Net Revenue Statistics		1		1					1		
Inpatient net revenue	per discharge	\$6,302	\$7,870	0.80	\$5,095	1.24	\$8,870	0.71	\$5,521	1.14	
Inpatient net revenue	per day	\$2,172	\$1,834	1.18	\$1,516	1.43	\$2,010	1.08	\$1,880	1.16	
Outpatient net rev per	visit	\$217	\$343	0.63	\$342	0.64	\$253	0.86	\$187	1.16	